

# 2012 Annual Report



Despite the economic headwinds that persisted in 2011 and 2012, we are pleased to share the message of very positive performance by CCM in the past fiscal year. Enrollment grew by 18% to an all-time high of 374 students, providing more than 6,964 teacher-student contact hours of instruction. More than 2,600 people attended CCM lessons, recitals, performances and workshops last year. All of these efforts and expanded programming are focused on serving the diverse needs of our community. During this year the CCM Board of Directors embarked on a three year strategic plan, which included a one-time non-recurring expense, and has positioned CCM well for the coming years. Financially, the organization produced 13% revenue growth, to \$537,204, and donor contributions also set a new record, growing by 6% last year to \$62,633. Thanks to the generous contributions of our donors, we were able to provide \$11,000 in financial aid last year. The results here represent our shared community value of the importance of music education.

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## Concord Conservatory of Music, Inc. Summary of Financial Activities - Accrual Basis Fiscal Year June 30, 2012

### SUMMARY OF REVENUES, SUPPORT AND EXPENSES

#### Revenues and support

Tuitions and fees	\$537,204
Contributions	62,633
Total revenues	599,837

#### Expenses

Program expenses	495,635
Administrative	94,334
Fundraising	46,427
Total costs and expenses	636,396

EXCESS DISBURSEMENTS OVER RECEIPTS (\$36,559)

#### FINANCIAL POSITION - at June 30, 2012

Cash	\$61,172
Receivables	9,481
Equipment - net	30,157
Other assets	8,314
Liabilities	99,380
Net assets	9,744

## Thank You

*Thank you to the following generous individuals and companies whose financial donations to our Annual Fund, Winter Party and Financial Assistance Fund play a crucial role in allowing CCM to serve our community. (Gifts received July 1, 2011 through June 20, 2012)*

#### **Virtuoso Circle \$5,000 or more**

Peter and Sarah Blum  
Richard and Susan Walters  
Douglas and Katherine Yoder

#### **Concert Master's Circle \$2,500 - \$4,999**

Harold and Frances Friedman  
Joseph and Suzanne Jachinowski  
Béat and Ingrid Lehmann  
John and Suzanne Hogan

#### **Maestro Circle \$1,000 - \$2,499**

Gary Berlam and Margaret Foley  
Dave and Robin Garrison  
Jason Joseph and Mary Ahn  
Kathleen Lammert  
Robert and Janine Penfield  
Rodd Malitsky and Karen Turk  
Antony and Susan Revis  
Donald and Lynda Voghel  
Scott and Catherine Webster

(Continued on back...)



(Donors list continued from front)

### **Benefactor Circle**

#### **\$500 - \$999**

Ronald Bott and Jeanne Skettino  
Timothy Boyle and  
Cora Sonnen-Boyle  
John and Johanna Boynton  
Patrick and Nancy Carey  
David Crisafi and Jill Harrison  
Kristine D'Angelo  
Andrew and Jessica Dudley  
James and Jennifer Ferris  
Larry and Kelly Goode  
Phillip and Elizabeth Gross  
Christopher and Lynda King  
Kerry and Michelle McCool  
Barry Paillet and Christina Economos  
James and Ellen Rice  
Michael and Rebecca Robichaud  
Matt and Bonny Rollender  
Adam Waitkunas and Kelly Mitchell  
Adam and Susan Winstanley  
Thomas Wolf

#### **Concert Circle \$250 - \$499**

Jeff and Beverly Backerman  
Bill Becklean and Joan Campbell  
Robert and Helen Brady  
Concord Chamber of Commerce  
Bonnie Day  
Joseph Emde and Laurel Gerdine  
Roger Feinstein and Fiona Stevenson  
Demian and Julie Gage  
Tom and Jodi Gernon  
Mike Gitten and Cindy Lewis  
Tom Garrett and Sarah Shulman  
Tom and Nicole Hammond  
Steve Haney and Carolyn Hardy  
John and Michelle Hays  
Ted and Gretchen Hibben  
Vinay Hooloomann and  
Indira Persand  
Alex and Helen Marciante  
Kathleen Mulkerrins  
Jim and Julia Reichheld  
Wade Rubenstein and Jill Block  
Mark and June Rzepczynski  
Sean and Carla Slade  
Steve Smith and Marilyn Cugini  
Scott and Rita Staniar  
Joan Tilton  
Brooks and Ashley Ware  
Marc Wefers and Sophie Kazanis

### **Rehearsal Circle \$125 - \$249**

David and Kristine D'Angelo  
Harry and Natalie Bartlett  
Cheyney Family  
Dai-Pan Family  
Jim and Laura Davidian  
Bill Freeman and Jodi Hanelt  
David and Julia Harmon  
Kitchen Outfitters  
Timothy and Judy King  
Jim and Tracy Luiselli  
Ken Mabbs  
Jack Mullaney  
Daniel O'Leary and Christina Wei  
Sven and Janine Olson  
Rainer Park and Kristan Smith-Park  
Chris and Patty Popov  
Charles and Suzanne Rutstein  
Charles Stromeyer  
Alex and Kathryn Tedeschi  
T.J. and Lynn Umina

#### **Friends Circle Up to \$124**

Harold and Christine Alderman  
Peter Bagley  
Rebecca Beshoff  
Christal Bjork  
Michelle Bociek  
Carol Boudreau  
Darren and Karen Brown  
Emma Brown  
Nathan Brown and Nancy Cowan  
Dennis and Kimberly Burns  
Elise Cawley  
Chadwick Family  
Benjamin and Adriana Cohen  
Concord Music Club  
Couvillon Family  
Gretchen Curry  
Terry and Meredith DeWitt  
Kevin and Lisa Flavin  
Flory Family  
Floyd Family  
Lois Flynn  
Forsberg Family  
Lawrence and Marjorie Franko  
Rick and Dianne Frazier  
Cyrus and Joanne Gibson  
Robert Green and Noelle Givler  
Harrington Family  
Terry and Eva Herndon  
Pat and Ruth Henning

Brad and Andrea Hubbard-Nelson  
Steve and Anne Irza-Leggat  
Denise Jantzen  
Ralph and Elizabeth Jonczyk  
John and Kristen Keilty  
Jonathan Keyes  
Douglas Koplou  
Kraut-Yevsyukova Family  
Alan Krupp  
Larry Krupp  
Vicki Krupp  
Beth Kundert  
Warren Kundert  
Johan Laurent and Krista Huybrechts  
Peter and Jucy LaRocca  
Yuchun and Agustina Lee  
Haiyan Zhang and Bin Li  
Justin and LeAnn Lindsey  
Macdonald Family  
Don and Marilyn Malpass  
Raymond and Marguerite Miller  
Rob Mirak  
George Morton  
Paul Poulin and Julia Sinclair  
Sadeq Quraishi and Ayesha Khalid  
Bob Rainis and Melissa Leffler  
Richard and Josephine Rearwin  
Susan Reynolds  
Lee and Judy Rosenbaum  
Michelle Schoemaker  
Steven and Ingrid Sutter  
Marcin Sutter  
Neil Sutter  
Tran-Vu Family  
Triantos Family  
Janet Tyndall  
Carl Valvo and Mav Pardee  
Mark Vella and Antonia Vicente  
Emil and Deb Verano  
Gordon and Gloria Watson  
Jianxin and Longying Zhang

#### **2012 Winter Party In-Kind Donations**

ATA Cycle  
Jeff Backerman  
Bidding For Good  
The Bikeway Source  
Boston Café and Catering  
Boston Organ and Piano  
Boston Symphony Orchestra  
Tim and Cora Boyle

Kristine D'Angelo, MaryKay  
DeCordova Sculpture Park  
and Museum  
The Dromgoole Center for Admission  
Brenda DuPont  
Alexi Dyakov  
Geoff Edgers  
Brian Friedland  
Goal Driven Personal Training,  
Jim Keevan  
Edward Hanley  
Jill Harrison  
Suzanne and Joseph Jachinowski  
Jason and Mary Ahn Joseph  
Keith Kirchoff  
Kimball Farm  
Chris King  
Timothy King  
Sheila King  
Christopher King  
Warren Lammert  
Roselle and Howard Levy  
Lyon-Waugh Auto Group, Peabody  
BMW/Acura  
Anthony McKenna Piano Tuning  
John McKenna  
Marshall McLean  
Lili Morss Landscape Design  
Nashoba Brook Bakery  
Sven Olson  
Robert Penfield  
Phillips Design  
Reasons to be Cheerful  
Ellen Rice  
WBZ - David Robichaud  
Tea Forté, Greg Porter  
Richard and Susan Walters  
West Concord Wine and Liquors,  
Chris Saia  
Xonor Trio